



## Request for Information (RFI) One Ocean Accelerator Connector Program

Effective: July 28, 2025 – Until Terminated

Maritime Blue is seeking interest from individuals and entities to join the One Ocean Accelerator Connector Program, creating a pool of qualified and verified Ecosystem Connection Partners to support recruitment efforts.

### Maritime Blue

Maritime Blue is a strategic alliance propelling the Pacific Northwest toward global leadership in ocean-based innovation. We foster collaboration among industry, government, academia, communities, and investors to create sustainable maritime and ocean industries. We empower our region to thrive in the Blue Economy by accelerating innovation and entrepreneurship, centering equity, addressing climate change, restoring marine ecosystems, and building a diverse workforce. Strategic focus areas include maritime decarbonization, renewable ocean energy, sustainable fisheries and seafood, healthy ocean ecosystems, and digital solutions.

### Blue Ventures

The Blue Ventures program supports entrepreneurs and startups in maritime, ocean, and related sectors underpinning the Blue Economy through incubation, acceleration, mentorship, coworking, and public meeting spaces as a hub to the many spokes of maritime/ocean communities across the region, state, and globe. The Blue Ventures team currently operates two incubators and two accelerator programs that include coaching, education programming, mentoring, networking events, and access to Maritime Blue's cluster membership for technical assistance and business development.

### One Ocean International Accelerator

The [One Ocean International Accelerator](#) is a first-of-its-kind program focused on growth-stage maritime and ocean industry international startups with the purpose of expanding into the U.S. market. The 12-week engagement + one year membership connects founders with resources, mentors, investors, & more, providing a "soft landing" for international startups in maritime and ocean sectors to gain access to demonstration projects, pilots, and early sales.

### Program Purpose

The One Ocean International Accelerator Connector Program is designed to engage individuals or entities for direct work leading to the successful enrollment of companies into the One Ocean International Accelerator program at Maritime Blue.

### Eligibility Criteria

- Must not be Maritime Blue Staff, Board Member, or other related parties.

- The individual or entity (Connector) must not be under a conflicting service contract with Maritime Blue for the same services.
- The Connector must play a demonstrable and active role in securing the Prospective Company's participation in the Accelerator.

## **Process**

1. Interested parties will notify Maritime Blue of their interest to support the goals of the Recruitment Program via email to [ventures@maritimeblue.org](mailto:ventures@maritimeblue.org), indicating:
  - a. Intent and relevant connections to startups and organizations that may be interested in the program.
  - b. Background and relevant experience supporting recruitment of startups.
  - c. Interest and background in maritime, ocean, and adjacent sectors.
  - d. Confirm ability to comply with all applicable regulations and to contract with a WA-based nonprofit.
2. Maritime Blue will schedule a call to verify eligibility and confirm engagement, including providing a full background of the program, the agreement, and share program and sales materials. Maritime Blue will send verification via email. Only verified individuals/entities will be eligible to participate.

## **Duration and Termination**

- This Program remains in effect from **July 28, 2025**, until formally terminated.

**For questions, please contact: [brian@maritimeblue.org](mailto:brian@maritimeblue.org)**